HAYES
MANAGEMENT CONSULTING

Optimizing the Business of Healthcare

ICD-10 Consulting Services

Hayes provides subject matter expertise, proprietary methodology & tools, and hands-on assistance to help clients transition successfully from ICD-9 to ICD-10.

? Problem Statement

- Every department will be affected and therefore needs to be involved

- The number of ICD-10-CM codes (diagnosis codes) are increasing from 14,000 to 68,000. The ICD-10-PCS (procedure) codes are increasing from 4,000 to 87,000.

- Significant planning, training, technology enhancements and education needs to happen well before the deadline of October 1, 2015

- Reimbursement delays during the transition, impacting the bottom line

- A significant increase in documentation granularity requires accurate and concise documentation for data collection and financial accuracy

Business Solution

- A robust governance committee
- A Project Management Office (PMO)
- Findings from a readiness and impact assessment
- A project framework with key activities and estimated duration
- A plan for reimbursement delays
- Knowledge of vendor readiness
- Support for each phase of migration
- Communication and change management plans
- Resource estimates, risk mitigation and testing coordination
- Education for staff at all organizational levels
- Finance and budgeting

Hayes Methodology

Phase 1: Discovery & Assessment
- Identify departments in need of ICD-10 remediation
- Provide impact assessment

Phase 2: Planning
- Develop organization roadmap to ICD-10 compliance
- Construct budget templates, governance models, communication plans, etc.

Phase 3: Implementation
- Prepare go-live plan and contingencies, train users, test systems, etc.
- Mitigate risk and escalate issues

Phase 4: Optimization
- Monitor Key Performance Indicators
- Assess workflows, coding & abstracting

Hayes helps healthcare organizations optimize clinical and business operational performance. Hayes consultants are subject-matter experts in IT strategic planning, revenue cycle management, federal mandates (Meaningful Use, ICD-10, HIPAA), and technology. Hayes was ranked Top Professional Services Firm by KLAS* for four consecutive years (2007 – 2010), and has received multiple Best in KLAS awards since 2005. Hayes is also ranked in Healthcare Informatics' Top 100 and Inc. 5000. (*Klasresearch.com)